

# USACE Baltimore District Industry Forum 14 April 2010

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## Agenda

- Introductions and Purpose
- Project Scope of Work
- Design-Build Procurement
  - Step 1: RFQ
  - Step 2: RFP
- Contract Administration
- Industry Feedback
- Questions & Answers

## Introductions



#### Key Government Personnel

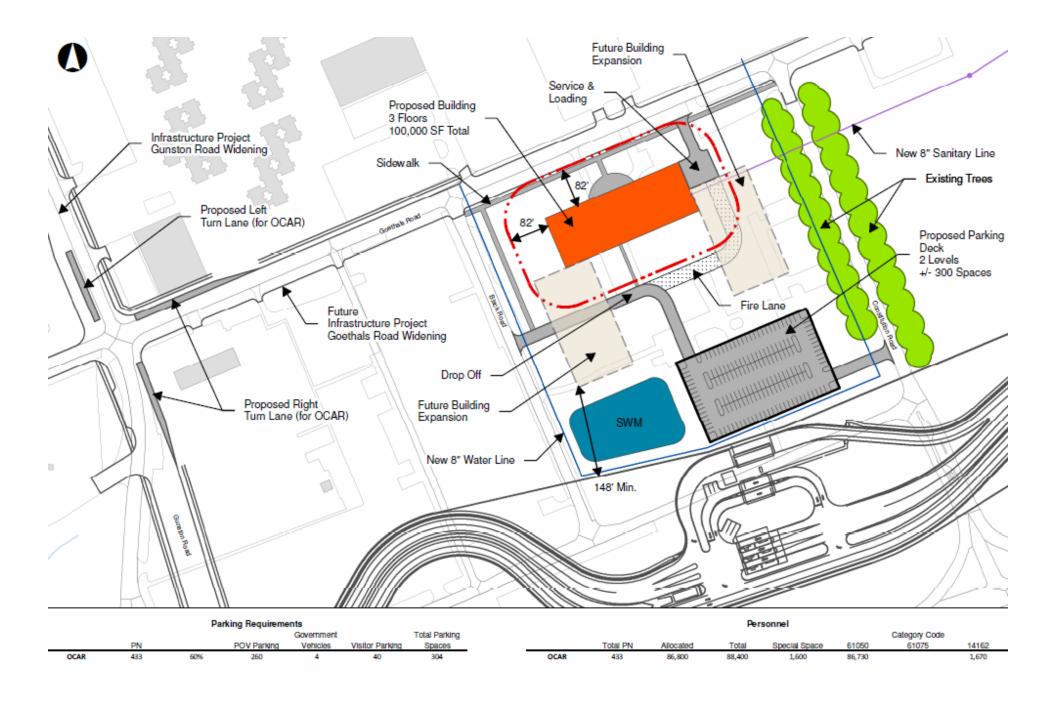
- Ray McNeil, Local Program Manager, Belvoir IPO, Baltimore District
- MAJ Bill Nordai, Deputy Local Program Manager, Belvoir IPO, Baltimore District
- Sherrod Jefferson, Project Manager, Belvoir IPO, Baltimore District
- Rhonda Sturdavant, KO, Belvoir IPO, Baltimore District
- Bill Sanders, Director of DPW FBVA Garrison
- COL. Mark Moffat, Deputy Garrison Cdr
- David Klinstiver, Deputy Chief, Construction Division South
- Thomas Harnedy, Program Manger, North Atlantic Division
- LTC. Eric Harter, Deputy Director BIO, North Atlantic Division

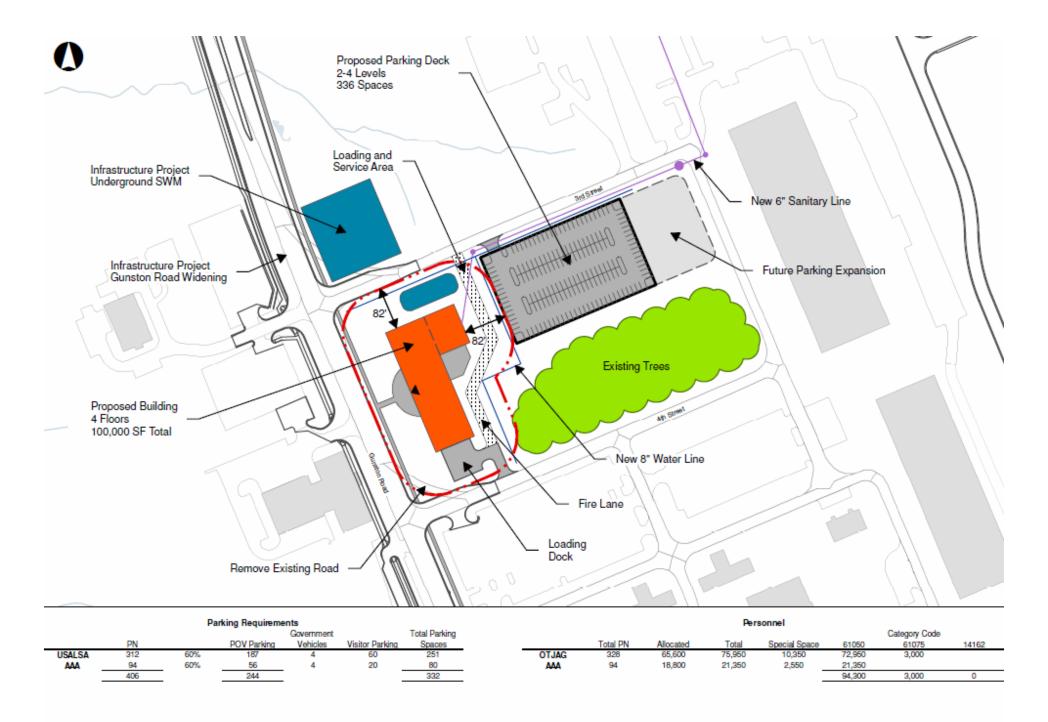


## Projects Scope of Work

- Two separate projects and solicitations
- History: recent OSD directive
- Deadline: delivery by 15 September 2011
- Scope and functional requirements on the following diagrams
- Turnkey Solution
- Possible Environmental Concerns
- Swing Space Option







**AMC Parcel** 



## Design-Build Procurement

- Design-Build Two Step Procurement
  - Step 1. Request for Qualifications (RFQ)
  - Step 2. Request for Proposal (RFP)
- Full and Open Solicitation
- Anticipated fast-track delivery
- Small business goals



## Step 1. Request for Qualifications (RFQ)

- Best Value Selection (BVS) Evaluation Criteria
  - Minimum Requirements: Financial capability and bonding
  - Past Experience: Relevant building type, design-build team, and key leader experience
  - Past Performance: Delivering on-schedule, on-budget, and safely
  - Internal quality assurance and quality control programs
  - Shortlist to three (3 5) design-builders per project



#### Step 2: Request for Proposal (RFP)

- Some prescriptive specifications
- Mostly performance specifications
- Sample evaluation criteria
  - Functional efficiency and flexibility
  - Architectural image and character
  - Quality of materials and systems
  - Innovation, environmental sustainability and O&M costs
- Budget and deadline held constant: Concept and Quality based selection
- Miscellaneous
  - Pre-submittal conference / Site Visit
  - Design-Build team interviews
  - Incentives / Stipends

## **Contract Administration**



#### **Contract Administration**

- Timeline
  - RFQ released May 2010
  - RFQs due early Jun 2010
  - RFP released Jul 2010
  - RFPs due Aug 2010
  - Contract awards made early Sep 2010
  - NTP as soon as possible after award
  - Projects delivered by 15 September 2011
- Possible contract incentives
- Design Management
  - On-board reviews: design compliance not approval
- Quality Assurance/Quality Control
- USACE Safety Program



## **Industry Feedback**

- Feasibility of timeline?
- Shared risk?
- Anticipated method of delivery?
- Thoughts on contract administration?
- Suggestions?



# **Questions & Answers**